



Wireless Communication, a Business User's Perspective

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Introducing Hyperion

- Hyperion Systems Engineering is a Cypriot company, which provides Software Engineering Technology Solutions and Services to the industry worldwide.
- We employ about 100 people, the majority of which are engineers and consultants.
- We operate
 - from our own offices, in Nicosia and in Athens
 - from our partner's offices in Europe, USA and Asia
 - from various client locations in Europe, USA and Asia

Our Areas of Expertise

- Process Systems Engineering Services:
 - Dynamic Analysis
 - Operator Training
 - Advanced Process Control and Automation
 - Real-Time Optimization
 - Plant Information and Data Management
- Enterprise-wide Solutions:
 - Supply Chain Management (Planning, Scheduling, Demand Management)
 - ERP Implementation (SAP, IFS)
 - ASP Solutions
 - E-Business (B2B) Integration and Development
- Human Resource Mgt Services *:
 - HR Studies and Audit Work
 - Recruitment and Headhunting
 - Training

** through our subsidiary APOLA HUMAN SOLUTIONS Ltd.*

Highly Mobile Workforce

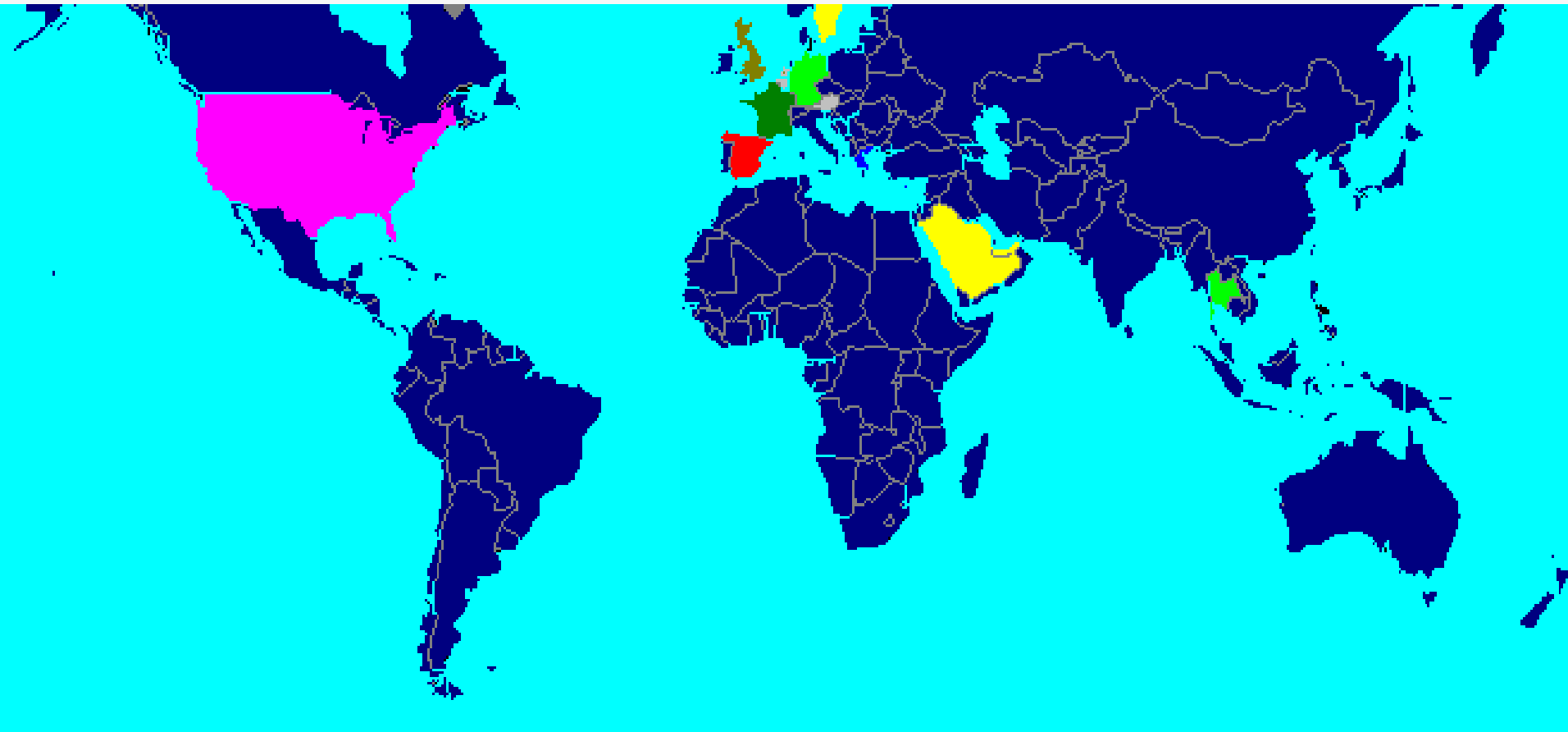
A part of the work is executed in our offices.

However, frequent trips are required to client or partner locations.

Duration of on site work varies from a day to several months.

10-20 % of our staff is away on project work at any given time.

On Site Assignments



Telecommunication Services Used

(a) communication with servers:

- send and receive large model and data files
- view and modify files with data and/or graphics
- view, select and download personal emails
- update databases

(b) communication with colleagues and clients:

- exchange model and data files
- teleconference using voice, graphics and image

(c) access the internet and intranets:

- search for and download information
- run applications
- update information in databases
- make/modify travel arrangements

Tools

- mobile telephone
- laptop
- dial up software
- VPN software
- accounts on partner/client networks
- accounts with internet providers

Difficulties

- not always easy to find an analog phone line
- connection quality often problematic
- low transfer speed
- assortment of adapters necessary
- assortment of user names and access codes needed
- cables are limiting mobility

Our “Wireless” Wish List

- multi-tasking, light, easy to use devices
- large screens
- “always-on” fast and secure connection to the internet
- fast and secure connection to intranets
- interactive features
- teleconferencing
- text to speech conversion
- customized service
- notification for important emails
- develop, deploy and run applications

Business-Centric Tools / Services

- security features
- functionality for mobile devices as well as for laptops
- high speeds
- reasonable cost models
- international standards
- efficient integration with existing, widely used business applications
- ability to screen unsolicited information

Closing Remarks

- we – as business users – see value in wireless technology
- wireless tools and applications for businesses have different characteristics than those for consumers
- portability, fast speed, low cost, international standards will facilitate the fast adoption of the new technologies from the business community